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## State of New Mexico Commissioner of Public Lands

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**Q.1** – Please clarify the language in Paragraph 5, Costs. How does that apply to the cost response form in Appendix D? Is the 2% fixed premium charged to the bidder?

**A.1** - The fixed premium is charged only to the winning bidder. For the Cost Response Form, NMSLO noted 2% because that is the premium that has been charged in the past; however, the selected contractor can ultimately charge more or less at its discretion. For Appendix D, the contractor would insert the premium it would charge. Example: If the contractor chooses to charge 2%, the contractor would enter the number 2; if the contractor chooses to charge 3%, the contractor would enter the number 3.

**Q.2**—How is the payment process applied? Will the successful bidders make payment directly to NMSLO, or will payment be made to the auction company, with the auction company then making payment to NMSLO?

**A.2** - Payments, excluding the fixed premium, are made directly to the NMSLO. The premiums are made directly to the auction company (contractor).

**Q.3** – What is the current state of bidders' preference? The RFP indicates 5%; however, the NM Tax & Revenue Business Preference Certification page states the equivalent of 8%. See attached page or visit the website <u>https://www.tax.newmexico.gov/businesses-preference-certification</u>

**A.3**—The 8% figure is the correct one. Under the law, in-state companies and contractors will receive a preference of eight percent of the total weight of all the factors used in evaluating the proposals and the equivalent of eight percent of total points if the state contract is awarded on a point-based system. Residential and tax information must be certified by a certified public accountant.

Q.4 – What is the military business preference rate, and how is it applied to this RFP?

**A.4**—Under the new law, in-state veteran-owned companies and contractors will receive ten percent of the total weight of all the factors used in evaluating the proposals and the equivalent of ten percent of the total points if the state contract is awarded on a point-based system. A business receives either the military business preference or the New Mexico preference detailed in Q3.

**Q.5** – Does the NMSLO desire a traditional live auction with the auctioneer, an online timed auction, a sealed bid auction, or all three formats?

**A.5**—The NMSLO would likely be interested in online sealed and online timed, open, bid processes.

**Q.6** – Please clarify Section C: paragraph 2 and Section V: Paragraph A. What is the type of bond and amount required? Does proof of bond ability need to be submitted with this RFP?

**A.6** - NMSLO requests that the company be insured to fulfill this request and has the ability to provide a performance bond, upon request, from the SLO. A bond does not need to be submitted at the time of submitting responses to this RFP.